



#### **DUNCAN MCFARLANE - CHIEF EXECUTIVE OFFICER**

Duncan McFarlane is the founder and CEO of Indevin. Born and bred in Blenheim, Duncan initially started his career in the seafood industry working part-time while studying to achieve his aspirations of becoming a pilot. Part-time work quickly led to more senior roles which saw Duncan achieve the position of Production Manager for a Japanese owned seafood company and later Special Projects Manager for a New Zealand owned aquaculture business. In 2003, Duncan was inspired to start his own contract wine processing business, the idea born from the enormous volumes of grapes that were being planted in the Marlborough region and foreseen challenges around shortage of winery capacity. Over the next 17 years, Indevin has grown and evolved under Duncan's entrepreneurial and can-do leadership style to be New Zealand's largest wine exporter, partnering with supermarket chains and large wine companies to create and supply some of New Zealand's market leading wine brands around the World.

**Duncan's career advice:** Don't be frightened to take on big challenges and opportunities. Focus on solutions not problems and hire the absolute best people you can afford.



### **AMY LISTER - GROUP FINANCIAL CONTROLLER**

Amy Lister, our Group Accounting Manager, hails from Old Blighty (England). Amy moved to NZ at 10 years old and grew up in Christchurch. Having completed a Bachelor's Degree in Commerce, majoring in Accounting and Taxation at Canterbury University, Amy found herself at a crossroads of whether to pursue an academic or commercial career. It would be fortunate for us that Amy chose the commercial path and joined Deloitte in Christchurch as a Graduate, later progressing to Senior Consultant and then Manager in their tax practice. Amy was Indevin's tax advisor at Deloitte and as she enjoyed the way we worked and the "family" feeling the business had, when we had an opportunity open up, she decided to join us. Amy is now Group Financial Controller, which gives her a lot of variety across financial reporting, payroll, treasury, taxation, internal controls and audit.

Amy's career advice: Trust your instincts, make decisions that feel right.



# ODETTE PRESTON - VINEYARD MANAGER

Odette spent the first part of her career working in the publishing and magazine industries, specifically for Cuisine Magazine. Having spent the previous seven years in hospitality roles and with an interest in food and wine, she knew she wanted a role that was more hands on and mental and physically challenging, so she took a punt and applied for a vintage position in Marlborough. After some time travelling and working in wine retail, she settled in Hawke's Bay, enrolling in the Certificate in Grape Growing and Winemaking at EIT, alongside a management position of a 5ha vineyard in the Bridge Pa Triangle to get some hands-on experience. From these roots and a fair amount passion, she joined Indevin, working her way up from Nursery Supervisor to Vineyard Technical Officer, Assistant Vineyard Manager and now Vineyard Manager. She loves her role as she is constantly challenged and mentally stimulated every day, with the added bonus of working with an equally passionate team!

**Odette's career advice:** Embrace all experiences that see you step out of your comfort zone; these moments are integral for growth.



## **LOGAN BOYCE - SOUTH ISLAND WINERIES OPERATIONS MANAGER**

Logan Boyce went to Otago University; initially to study surveying and switched to geography. He also ventured south to give rugby a decent crack and was selected for the Otago U19 team. In 2004, he started working at Indevin as a cellarhand to prepare for Indevin's first vintage. It was a huge growth curve for him and he learned as much as he possibly could. He moved to a supervisory role in 2006 which was varied and interesting work. In 2006 he also started studying through Charles Sturt University in WagaWaga via correspondence (making use ofhis Otago University credits) and completed a Wine Growing degree. Studying whilst working was challenging! After progressing through the ranks, Logan became South Island Wineries Operations Manager in 2022.

**Logan's career advice:** Have a crack; be patient and learn what is in front of you. Resilience is really important. Opportunity favours the ready – develop a broad skill set.



#### PRIYANKA KULKARNI - WINEMAKER

Growing up, Priyanka wanted to pursue a career as an Air Force Pilot, however unfortunately her eyesight had other plans. After a wine tasting trip with her sister, she decided to look into winemaking as a career option and after some research into the budding, young wine industry in India, enrolled in a Bachelor of Winemaking. After spending a few years cutting her teeth in the Indian wine industry, eager to expand her knowledge, she secured a scholarship to do a Masters in Winemaking and Viticulture in France. This led to a few years of vintage hopping around the world, completing harvests in Portugal, Germany, China, USA, Austria and of course, New Zealand, her "second home." After 15 years in the industry, Priyanka still finds herself growing, expanding her skills and learning something new every day.

**Priyanka's Career Advice:** Life is too short to wonder what if...so get out there and believe in yourself and don't shy away from doing what you love. In the so-called journey of life and career, do not forget to be curious, kind and compassionate and flexible to learn and unlearn things.



#### TAHRYN MASON - GROWER RELATIONS PARTNER

Tahryn started his career with Indevin working in a casual summer role at the Ihumātao vineyard in Māngere. After deciding to quit his degree, he took on a full-time role, igniting his passion for the industry. After completing his Horticulture Level 4 Apprenticeship, his initiation to viticulture was complete! Keen to gain more experience, he made the move down South to Marlborough, accepting an operator role in the Seaspray vineyard cluster, working his way up the ranks to Supervisor. In 2019, he entered the Young Viticulturist of the Year competition, and later represented Auckland at the national final in 2020. His success continued, placing third in 2021 and in 2022 he took the title of national Young Viticulturist of the Year! Tahryn has since moved into the Grower Relations team, managing client relations, and offering practical and technical support to our grower base. This has given him the chance to broaden the scope of his role and more exposure to a larger part of the industry.

**Tahryn's career advice:** Say yes to everything and make the most of the opportunities that come your way. You never know where those decisions will take you.



## NINA STOJNIC - COMMERCIAL SALES MANAGER

Nina cut her teeth in the wine game 26 years ago, landing a job in the industry in her hometown of Adelaide not long after University. Whilst intending to work in PR, she was lured into marketing through the Hardy Wine Company, working her way up the ranks to Global Brand Manager. Keen to broaden her horizons, she relocated to the company's Melbourne office, taking on the role of On-Premise Sales Manager and then National Fine Wine Manager. During this time, she also worked on importing Nobilo NZ Sauvignon Blanc into Australia. Subsequently falling in love with NZ wine, she took up a role with Constellation Brands NZ as Export Development Manager and a few years later moved back into Marketing as a Global Brand Manager for Kim Crawford and VP Marketing for APAC. Nina joined the Villa Maria Marketing team in 2021 as Senior Global Customer Marketing & Innovation Manager, moving over to the Indevin side of the business as Commercial Sales Manager in 2023.

**Nina's career advice:** Keep learning, take the opportunities, and push your comfort zone. Be a good sort and treat everyone with kindness and respect.



## JADE MAULE - VITICULTURE TECHNICIAN

Born and bred in Gisborne, Jade initially set out to study vet nursing, but decided it wasn't the career for her, so she changed tack, flying down to Blenheim to try out some winter pruning. This kickstarted her career in the wine industry, taking on a vintage job in the Gisborne Indevin winery and later a vineyard supervisor role in Blenheim, cementing her ambition to become a viticulturist. Family life soon came knocking and after the arrival of two little girls, she decided to move home to be closer to family, also returning to the Gisborne Winery as a Cellar Hand. This vintage reignited her passion for viticulture, and she took on a viti-tech role and enrolled for the Level 3 and 4 Horticulture certificates and a bachelor's degree in Viticulture and Winemaking. Although it has been challenging working and studying while raising a young family, Jade says "when you have a strong interest in something you can do anything!"

**Jade's career advice:** Always keep an open mind and be willing to learn and grow with a positive and proactive attitude. This helps keep you motivated and focused during challenges.